



ARIZONA MANAGEMENT SYSTEM SUCCESS REPORT

DEPARTMENT OF ADMINISTRATION

Newly Negotiated Tech Contracts Deliver Higher Value



ADOA's ASET and Procurement Divisions conducted a statewide assessment to determine the best-known methods for negotiating tech contracts. Through this communications platform, they have been able to competitively negotiate software, hardware, and data center contracts instantly saving the agencies money. It is estimated that the **new statewide networking contracts will save \$8.5 million annually with hardware savings of \$1.1 million annually.**